

APsolut
focussed on SRM innovation
Order collaboration
with SAP SRM SUS

focussed *on SRM innovation*

apsolut GmbH is the first consulting company in Germany to focus solely on optimizing business processes for strategic and operational purchasing in the area of SAP Supplier Relationship Management (SRM). For this very reason, it ranks among the leading consulting companies active in this area.

apsolut will accompany you from the initial concept through to potential analyses, process consulting, and effective project implementation.

We focus our consulting expertise on strategic/operational purchasing, e-procurement, vendor management, master data harmonization, and implementation of individual customer solutions.

Furthermore, we span various lines of business and concentrate on providing consulting services to midsize and large companies that deploy SAP R/3 software. Our customers are primarily active in the following industrial sectors: vehicle manufacturing and parts supply, consumer goods, the chemical industry, mechanical engineering, energy, gas and water supply, and general industry.

apsolut focuses on end-to-end purchasing consulting and will offer you the best knowledge mix in terms of processes, classic IT, and applications.

Our consulting (Professional Services) focuses on two areas, namely apsolut Process Consulting (Processes) and apsolut Solution Consulting (Solutions).



Contact

To learn more about our range of consulting services and solution modules, send an e-mail to: info@ap-solut.de.

Our consultants will be happy to schedule a non-binding meeting with you.

Alternatively, take a look at our News & Events section at: www.ap-solut.de/news

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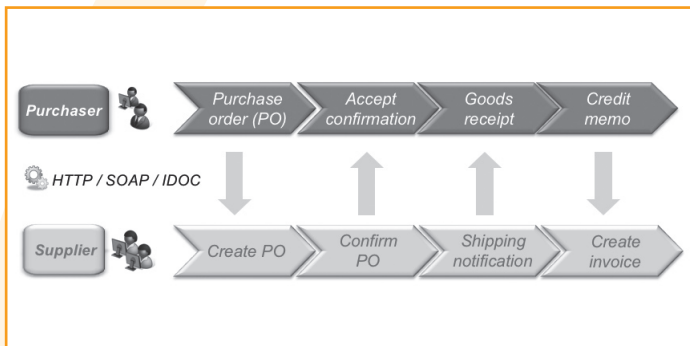
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recognize!

Supplier collaboration is a key element of procurement, which ensures an optimized and cost-effective purchasing process. apsolut GmbH offers a dedicated solution for the ordering process, which is based on SAP SRM SUS (Supplier Self Service) and significantly reduces the need for manual intervention, automates the exchange of information and clearly enhances process transparency.

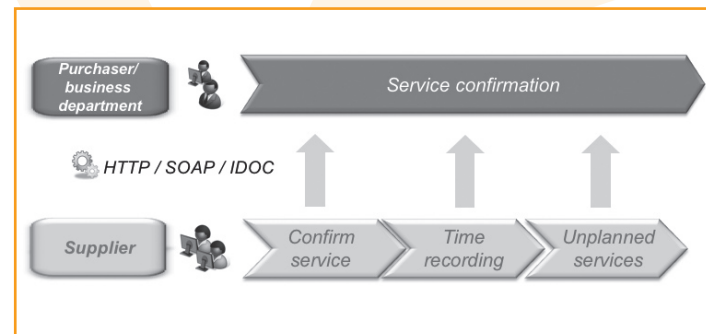
Purchase orders for materials and services can be processed electronically for all suppliers and fully integrated into your SAP ERP system. Both suppliers and purchasers can enter and exchange purchase order confirmations, shipping notifications or goods receipts in the system.



solve!

apsolut provides end-to-end consulting services to help you design your processes in the area of supplier collaboration. SAP SUS allows suppliers to pre-enter goods deliveries and service confirmations. After these are released by an internal employee, a service entry sheet and goods receipt are created in the ERP system directly. This is ideally followed by a credit memo procedure, which

eliminates the need for verification of incoming invoices. In addition to planned services, unplanned services can also be entered with a limit. An electronic catalog system can easily be implemented to provide outline agreement data, including details of materials, for confirmations.



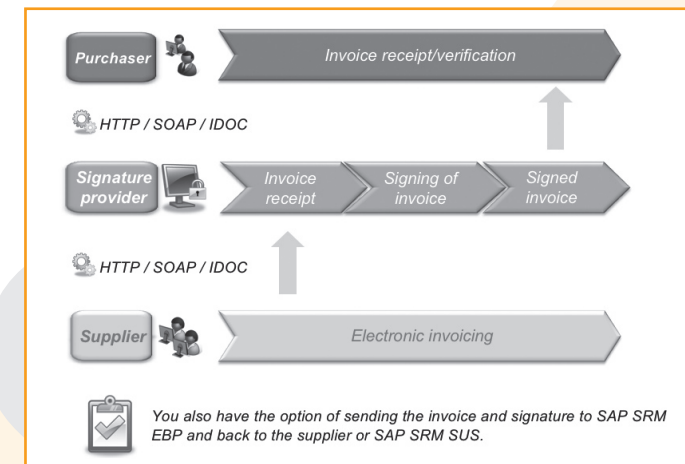
develop!

To ensure that the entire purchasing process is free of integration gaps, apsolut GmbH has developed a new, innovative solution module for the exchange of invoices. Billing can proceed in one of two ways. Either an invoice is issued by the supplier or a credit memo is generated in the customer system.

The problem of electronic signatures applies equally to both scenarios. Digital invoice documents can only be considered for tax purposes if they have been verified by a signature. A signature process cannot be configured in the standard SAP system. However, such a process can be seamlessly integrated by apsolut.

We've already had success in implementing this solution in real-life customer

environments. In fact, apsolut is the first consulting company in the area of SAP SRM to implement this type of process in conjunction with SAP SRM SUS. Our approach eliminates the need for suppliers to implement costly card readers to handle digital signatures. Instead, invoices are simply forwarded to a central signature provider, where the documents are signed on behalf of suppliers.



lasting!

We have a proven track record in providing sustainable verification of identified potential and offering expert and effective advice for project implementation and beyond. Just ask one of our satisfied customers.

We look forward to arranging a meeting for you. Around 70 well-known companies have already placed their trust in apsolut's high level of professional and IT competence.