

focussed *on SRM innovation*

apsolut GmbH is the first consulting company in Germany to focus solely on optimizing business processes for strategic and operational purchasing in the area of SAP Supplier Relationship Management (SRM). For this very reason, it ranks among the leading consulting companies active in this area.

apsolut will accompany you from the initial concept through to potential analyses, process consulting, and effective project implementation.

We focus our consulting expertise on strategic/operational purchasing, e-procurement, vendor management, master data harmonization, and implementation of individual customer solutions.

Furthermore, we span various lines of business and concentrate on providing consulting services to midsize and large companies that deploy SAP R/3 software. Our customers are primarily active in the following industrial sectors: vehicle manufacturing and parts supply, consumer goods, the chemical industry, mechanical engineering, energy, gas and water supply, and general industry.

apsolut focuses on end-to-end purchasing consulting and will offer you the best knowledge mix in terms of processes, classic IT, and applications.

Our consulting (Professional Services) focuses on two areas, namely apsolut Process Consulting (Processes) and apsolut Solution Consulting (Solutions).



Contact

To learn more about our range of consulting services and solution modules, send an e-mail to: info@ap-solut.com.

Our consultants will be happy to schedule a non-binding meeting with you.

Alternatively, take a look at our News & Events section at: www.ap-solut.com/news

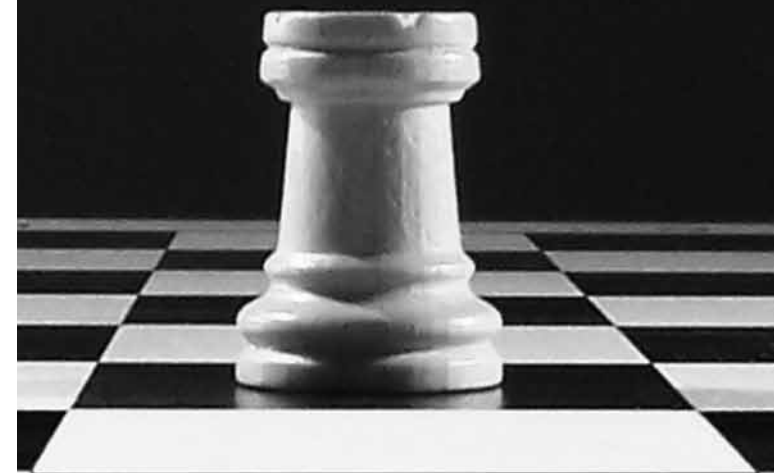
apsolut GmbH
Bielefeld Office
Meller Str. 2
33613 Bielefeld
Germany
Telephone: +49 (0)5 21/7 84 00 30

apsolut GmbH
Stuttgart Office
Humboldtstr. 30 - 32
70771 Leinfelden-Echterdingen
Germany
Fax: +49 (0)5 21/4 48 10 40-9

www.ap-solut.com



APolut
focussed on SRM innovation
**Contract Lifecycle
Management**



recognize!

As part of the increasingly interlinked operational and strategic processes in procurement, as a strategic interface between internal and external partners it is vital for purchasing that core processes such as contract management are comprehensively mapped, integrated and system based.

In heterogeneous, international and complex business scenarios, it is crucial that the basic process of contract negotiation, execution and continuous central monitoring can be mapped without media gaps, to enable purchasing to work effectively.

solve!

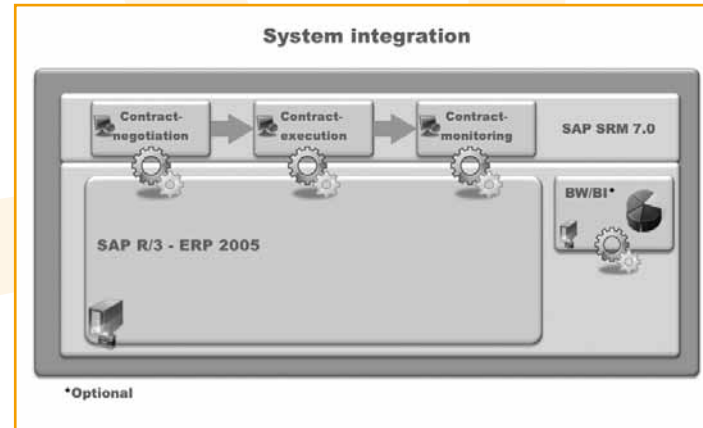
SAP SRM 7.0 closes a major gap. Once a central contract has been created in SRM, it is available as a source of supply both in SRM and in linked ERP systems. „Legal contracts“ can be stored in SAP SRM in different forms and browsed using a full-text search facility. SRM acts as a central repository for all legal and operational contracts.

Integration with the SAP sourcing process facilitates effective contract negotiation. For example, after a system alarm contracts expiring, for example, can be incorporated into a current tender for negotiation. The aim is to provide the purchaser with easy monitoring and a view of all contracts to be executed, including the agreed KPIs.

The increased flexibility, visibility and integration in the conclusion, execution and management of contracts enable the total number of contracts to be

optimised, and allow effective system-based monitoring of agreed KPIs to be set up and implemented easily.

For contract call-offs, information such as price, validity, call-off limits, tolerances, currencies, etc. is automatically taken into account. Finally, flexible, comprehensive and detailed monitoring is possible in SAP SRM (apsolut solution module) or using a linked SAP BI, for example. At all times, management have an up-to-date overview of the overall use of operational contracts and their performance at national and international level.



Apsolut GmbH supports its customers in the design, implementation and expansion of your operational and strategic procurement processes and with integration into existing procurement solutions.

develop!

apsolut can call on expert SAP developers and a wealth of technical knowledge, to offer you a SAP-based solution for effective contract management. Based on the SAP Standard software, we realize a comprehensive process for contract management.

Below is some of the core content of SAP SRM 7.0 contract management:

- Central contract repository for legal and operational contracts, including extensive search mechanisms
- Contracts available as source of supply in SRM and in ERP system
- Easy source of supply identification thanks to advanced search options
- Upload of an item selection directly to an e-catalog
- Visibility in terms of contract usage and attainment of KPIs (e.g. prices, validity, call-off limits, tolerances, currency, etc.)
- Automatic alarm function when threshold values are reached
- Easy use of contracts in tendering process
- Easy online and offline mass updates of contracts possible
- Centralized compliance monitoring (e.g. using SAP BI)

lasting!

Our name is synonymous with identifying and effectively implementing potentials, achieving lasting results, and providing competent advice beyond project implementation.

Ask our satisfied customers about us. We would be happy to arrange a meeting for you. Approximately 80 well-known companies have placed their trust in apsolut's high level of professional and IT competence.