

## focussed *on SRM innovation*

apsolut GmbH is the first consulting company in Germany to focus solely on optimizing business processes for strategic and operational purchasing in the area of SAP Supplier Relationship Management (SRM). For this very reason, it ranks among the leading consulting companies active in this area.

apsolut will accompany you from the initial concept through to potential analyses, process consulting, and effective project implementation.

We focus our consulting expertise on strategic/operational purchasing, e-procurement, vendor management, master data harmonization, and implementation of individual customer solutions.

Furthermore, we span various lines of business and concentrate on providing consulting services to midsize and large companies that deploy SAP R/3 software. Our customers are primarily active in the following industrial sectors: vehicle manufacturing and parts supply, consumer goods, the chemical industry, mechanical engineering, energy, gas and water supply, and general industry.

apsolut focuses on end-to-end purchasing consulting and will offer you the best knowledge mix in terms of processes, classic IT, and applications.

Our consulting (Professional Services) focuses on two areas, namely apsolut Process Consulting (Processes) and apsolut Solution Consulting (Solutions).



## Contact

To learn more about our range of consulting services and solution modules, send an e-mail to: [info@ap-solut.com](mailto:info@ap-solut.com).

Our consultants will be happy to schedule a non-binding meeting with you.

Alternatively, take a look at our News & Events section at: [www.ap-solut.com/news](http://www.ap-solut.com/news)

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**APsolut**  
*focussed on SRM innovation*  
**Enterprise Service  
Oriented Architecture**



# recognize!

Enterprise SOA is SAP's blueprint for streamlining your existing applications and making them more flexible, more combinable and therefore easy to reuse. This results in (usually) smaller, process-oriented applications capable of replacing function-oriented programs in the long term. This process orientation aligns architectures more closely with actual business processes and enables the mapping of customer-specific business flows.

## Enterprise Service Oriented Architecture

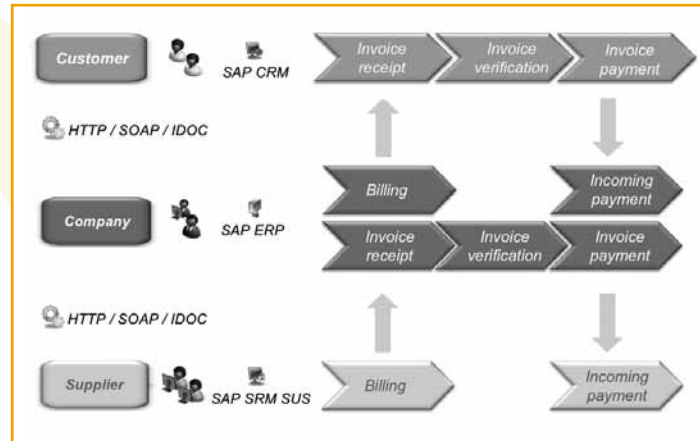
With ESOA, the principles underpinning SOA are enhanced with business logic. The goal of SOA is to allow enterprises to structure and use distributed functionalities originating in various areas of responsibility. It combines diverse functions from various areas to create new applications. These functional applications are therefore geared directly towards the subprocesses that are actually used by the various areas in an enterprise. If processes are duplicated across the enterprise, these can be mapped several times using a single component.

# solve!

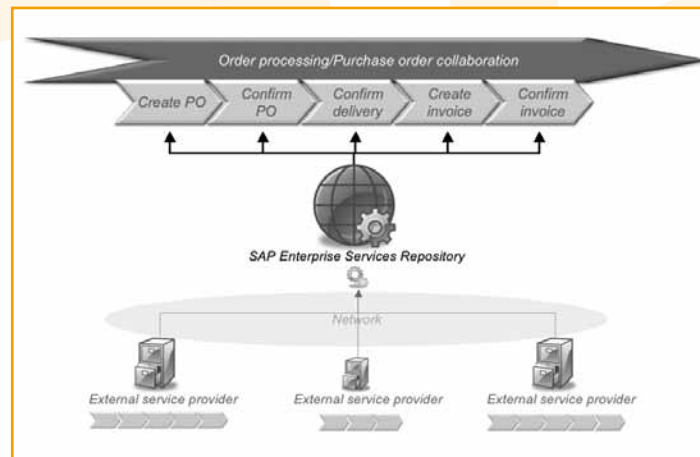
In most cases, a large number of system processes are used in various, functionally diverse SAP applications. One example is invoice processing, which is used in SAP CRM, SAP ERP and SAP SRM. The relevant (customer and supplier) processes are implemented in all functional applications.

Thanks to ESOA, processes can be mapped much more accurately and individual, customer-specific functions are more easily integrated into existing systems. External services (such as Web services for delivering stock-market updates) can be more easily and conveniently incorporated into individual components and accessed by users there.

SAP SRM already comprises dozens of service components, each of which covers a specific subprocess based on real-life requirements (such as the creation of a



purchase order). All processes and functions released by SAP are managed and controlled using the SAP Enterprise Service Repository. As a result, all functions are unified and standardized. Non-SAP applications can access these objects and exchange data via standardized interfaces and protocols (like SOAP or HTTP).



# develop!

Thanks to the new openness of SAP architecture and the use of open standards, SAP SRM can now be seamlessly integrated into an enterprise's overall process landscape. It makes its own processes available as services that can be used by other SAP components or third-party providers, e.g., to create an RfX externally. However, SAP SRM can itself use the functions provided by other processes or systems as services. Examples include services from providers of digital signatures, warehouse stock queries or status information from logistics service providers. The result is the virtually seamless integration capabilities now offered by SAP SRM and a significant enhancement of existing SRM processes and functions.

In this way, SAP SRM has aligned itself with the latest global technological innovations and, in several respects, exceeded expectations. Thanks to its use of standardized interfaces and protocols, the application can now be enhanced and upgraded to meet individual customer requirements.

apsolut has already acquired extensive expertise in the creation of Web services such as those based on SAP Process Integration (formerly SAP Exchange Infrastructure). Ensuring a process-oriented and user-friendly integration of these functions is therefore a key priority for all of our consultants. Part of this process involves simplifying complicated information to make it easily understood by end users.

# lasting!

We have a proven track record in providing sustainable verification of identified potential and offering expert and effective advice for project implementation and beyond. Just ask one of our satisfied customers.

We look forward to arranging a meeting for you. Around 80 well-known companies have already placed their trust in apsolut's high level of professional and IT competence.