

## focussed *on SRM innovation*

apsolut GmbH is the first consulting company in Germany to focus solely on optimizing business processes for strategic and operational purchasing in the area of SAP Supplier Relationship Management (SRM). For this very reason, it ranks among the leading consulting companies active in this area.

apsolut will accompany you from the initial concept through to potential analyses, process consulting, and effective project implementation.

We focus our consulting expertise on strategic/operational purchasing, e-procurement, vendor management, master data harmonization, and implementation of individual customer solutions.

Furthermore, we span various lines of business and concentrate on providing consulting services to midsize and large companies that deploy SAP R/3 software. Our customers are primarily active in the following industrial sectors: vehicle manufacturing and parts supply, consumer goods, the chemical industry, mechanical engineering, energy, gas and water supply, and general industry.

apsolut focuses on end-to-end purchasing consulting and will offer you the best knowledge mix in terms of processes, classic IT, and applications.

Our consulting (Professional Services) focuses on two areas, namely apsolut Process Consulting (Processes) and apsolut Solution Consulting (Solutions).



## Contact

To learn more about our range of consulting services and solution modules, send an e-mail to: [info@ap-solut.com](mailto:info@ap-solut.com).

Our consultants will be happy to schedule a non-binding meeting with you.

Alternatively, take a look at our News & Events section at: [www.ap-solut.com/news](http://www.ap-solut.com/news)

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**APsolut**  
*focussed on SRM innovation*  
**Service Procurement**

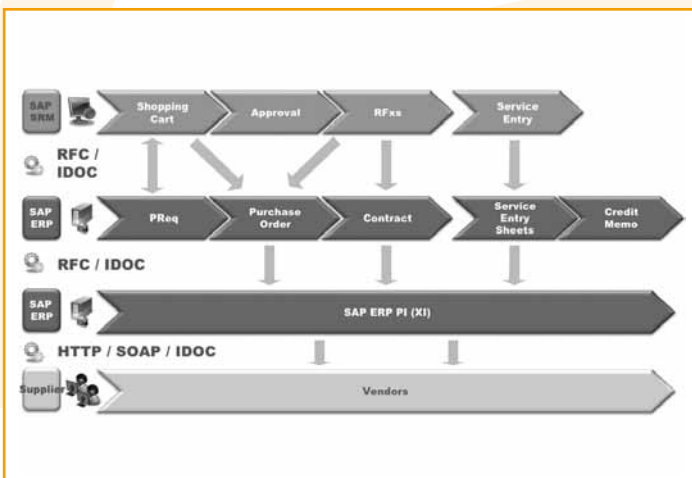


# recognize!

When optimizing existing e-commerce processes, the purchasing departments in many companies must repeatedly rise to new challenges that require colleagues to have an objective mind, so that they can identify effective and efficient approaches for the company. A hot topic at the moment is the organization & integration of service processes into a system.

Nowadays, topics such as catalog procurement and procurement of user-defined texts pertain to most companies' best practices. Service mapping, on the other hand, has generally been poorly implemented or not implemented at all.

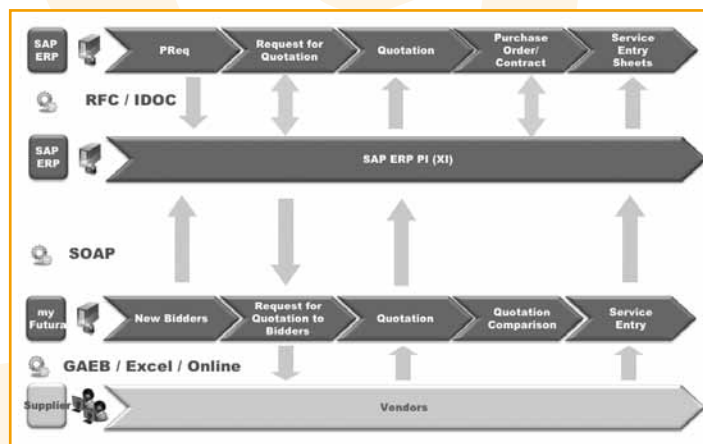
SAP Supplier Relationship Management (SRM) supports mapping of standard services. If a company requires a standard representation of multilevel and therefore complex service directories (in site management, for example), SAP ERP systems frequently provide the technical basis for such solutions.



# solve!

apsolut GmbH supports its customers from conceptual design through to implementation and enhancement of service processes. We rely on tried-and-tested SAP products that can be smoothly integrated into your ERP systems.

Depending on the individual requirements of our customers, we implement solutions based on SAP NetWeaver PI/XI technology for the integration of RFx or settlement systems into external services management for construction.



# develop!

apsolut has highly experienced SAP SRM developers who recognize your specific processes, develop modification-free solutions, and provide the technical implementation for you. In external services management, in particular, a company's individual requirements frequently represent a major challenge for their subsequent technical implementation. This is exactly where apsolut has a key competitive advantage, thanks to our consultants' many years of versatile experience in the field of SRM.

- Activity confirmations including the GAEB (German Joint Committee for Electronics in Construction) interface from SRM (service entry in SRM or the use of management in the SAP Supplier Self Service - Vendor Portal)
  - Integration of RFx into the back end, with multilevel service directories
  - External services management with a catalog connection via SAP ERP or SAP Supplier Self-Service
  - Transfer of SRM limit items incl. planned services into a purchase order item
  - Extensive bidding for consulting services incl. mapping of skills matrices
- As a result of different customer requirements, we have developed a range of centrally maintained solution modules over the past few years, which we can implement for our customers without the need for modification.

# lasting!

Our name is synonymous with identifying and effectively implementing potentials, achieving lasting results, and providing competent advice beyond project implementation.

Ask our satisfied customers about us. We would be happy to arrange a meeting for you. Approximately 80 well-known companies have placed their trust in apsolut's high level of professional and IT competence.

