

focussed *on SRM innovation*

apsolut GmbH is the first consulting company in Germany to focus solely on optimizing business processes for strategic and operational purchasing in the area of SAP Supplier Relationship Management (SRM). For this very reason, it ranks among the leading consulting companies active in this area.

apsolut will accompany you from the initial concept through to potential analyses, process consulting, and effective project implementation.

We focus our consulting expertise on strategic/operational purchasing, e-procurement, vendor management, master data harmonization, and implementation of individual customer solutions.

Furthermore, we span various lines of business and concentrate on providing consulting services to midsize and large companies that deploy SAP R/3 software. Our customers are primarily active in the following industrial sectors: vehicle manufacturing and parts supply, consumer goods, the chemical industry, mechanical engineering, energy, gas and water supply, and general industry.

apsolut focuses on end-to-end purchasing consulting and will offer you the best knowledge mix in terms of processes, classic IT, and applications.

Our consulting (Professional Services) focuses on two areas, namely apsolut Process Consulting (Processes) and apsolut Solution Consulting (Solutions).



Contact

To learn more about our range of consulting services and solution modules, send an e-mail to: info@ap-solut.com.

Our consultants will be happy to schedule a non-binding meeting with you.

Alternatively, take a look at our News & Events section at: www.ap-solut.com/news

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APsolut
focussed on SRM innovation
**Strategic Supplier
Management (SSM)**



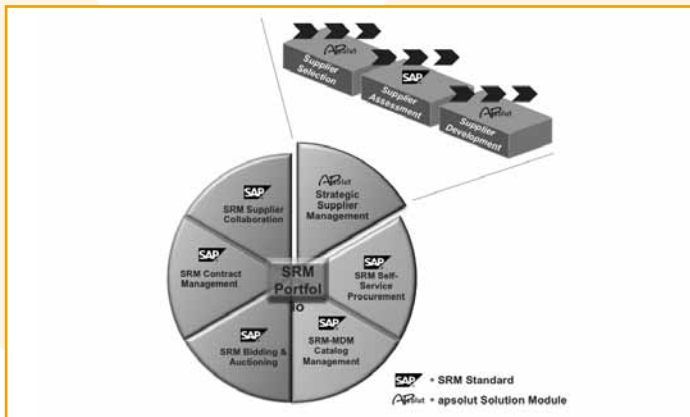
recognize!

As purchasing is transformed from the simple ordering office of the past into a strategic interface between internal and external partners, procurement departments need to face up to new challenges.

Global procurement markets and increasingly interlinked supplier relationships make it necessary to realign strategic purchasing.

System-based mapping of strategic process flows and their integration into operational process flows in purchasing are normally inadequately implemented, if at all.

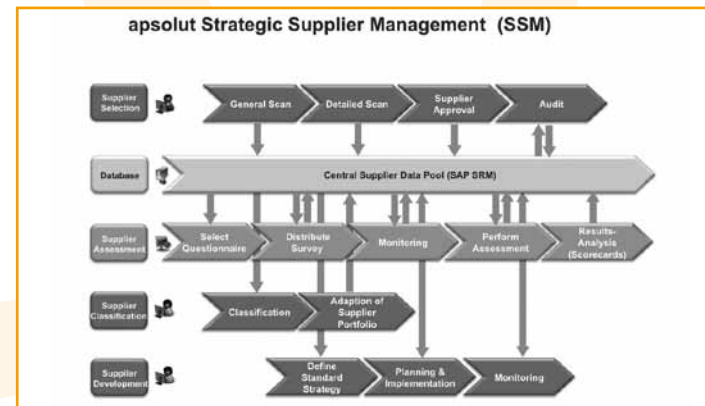
Looking at the current software solutions in the market, these can only satisfy some of companies' technical requirements for a comprehensive strategic supplier management solution. apsolut is closing this gap with solution modules from apsolut Strategic Supplier Management (SSM), which have been designed based on the very latest SAP technology (e.g. Web Dynpros & portal technology). Our solution can be seamlessly integrated into your ERP systems and other adjacent systems.



solve!

apsolut GmbH supports its customers in the design, implementation and expansion of your strategic procurement process, and with integration into existing operational procurement solutions.

Depending on our customers' individual technical requirements, we implement solutions that use a central access point into the apsolut SSM system to provide purchasing departments with a 360 view of the supplier management process.



The supplier selection solution module can be split into three steps -general supplier scan, detailed supplier scan and supplier audit - depending on requirements.

Selection of suppliers is followed by continuous supplier assessment. After assessment, suppliers are classified as A, B or C suppliers. These classifications can be used to derive development measures, which are combined into a separate solution module.

develop!

apsolut can call on expert SAP developers and a wealth of technical knowledge, to offer you a SAP-based solution for effective contract management. Based on the SAP Standard software, we realize a comprehensive process for contract management.

Below is some of the core content of SAP SRM 7.0 contract management:

- Central solution access, easy and comprehensive operation
- Access to all relevant supplier data along the life cycle
- Weighted hard and soft fact assessment
- Performance of cross-functional assessments
- Supplier development based on stored standard strategies

lasting!

Our name is synonymous with identifying and effectively implementing potentials, achieving lasting results, and providing competent advice beyond project implementation.

Ask our satisfied customers about us. We would be happy to arrange a meeting for you. Approximately 80 well-known companies have placed their trust in apsolut's high level of professional and IT competence.