

## focussed *on SRM innovation*

apsolut GmbH is the first consulting company in Germany to focus solely on optimizing business processes for strategic and operational purchasing in the area of SAP Supplier Relationship Management (SRM). For this very reason, it ranks among the leading consulting companies active in this area.

apsolut will accompany you from the initial concept through to potential analyses, process consulting, and effective project implementation.

We focus our consulting expertise on strategic/operational purchasing, e-procurement, vendor management, master data harmonization, and implementation of individual customer solutions.

Furthermore, we span various lines of business and concentrate on providing consulting services to midsize and large companies that deploy SAP R/3 software. Our customers are primarily active in the following industrial sectors: vehicle manufacturing and parts supply, consumer goods, the chemical industry, mechanical engineering, energy, gas and water supply, and general industry.

apsolut focuses on end-to-end purchasing consulting and will offer you the best knowledge mix in terms of processes, classic IT, and applications.

Our consulting (Professional Services) focuses on two areas, namely apsolut Process Consulting (Processes) and apsolut Solution Consulting (Solutions).



## Contact

To learn more about our range of consulting services and solution modules, send an e-mail to: [info@ap-solut.com](mailto:info@ap-solut.com).

Our consultants will be happy to schedule a non-binding meeting with you.

Alternatively, take a look at our News & Events section at: [www.ap-solut.com/news](http://www.ap-solut.com/news)

apsolut GmbH  
Bielefeld Office  
Meller Str. 2  
33613 Bielefeld  
Germany  
Telephone: +49 (0)5 21/7 84 00 30

apsolut GmbH  
Stuttgart Office  
Humboldtstr. 30 - 32  
70771 Leinfelden-Echterdingen  
Germany  
Fax: +49 (0)5 21/4 48 10 40-9

[www.ap-solut.com](http://www.ap-solut.com)

**AP**solut  
*focussed on SRM innovation*  
**Spend Management**



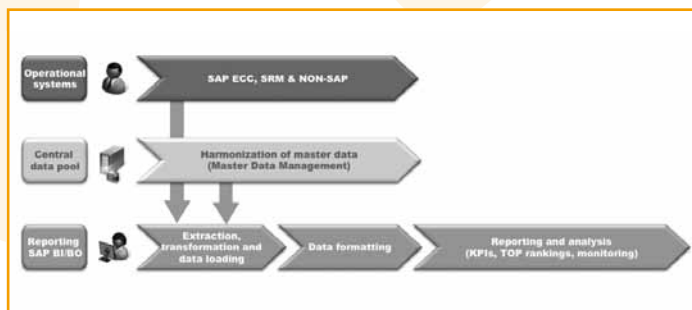
# recognize!

Today's purchasing organizations are expected to stay focused on results, while also demonstrating flexibility in response to the steadily mounting challenges encountered by enterprises on a daily basis. This often requires them to deviate from strategy in relation to the procurement of goods and services. In addition, heterogeneous and uncoordinated purchasing systems and financial accounting systems present obstacles to transparency in purchasing and therefore also to an efficient achievement of objectives.

Accordingly, the requirements for Spend Management have become more complex in recent years, and there is now a clear need for functions to classify and analyze all types of spending.

The integration of a controlling solution supports strategic purchasing in terms of management functionality and enables effective decision-making based on real, prioritized and aggregated data, as well as the sustainable optimization of spending.

The following graphic provides an example of the high-level process of Spend Management.



# solve!

apsolut GmbH helps customers design, implement and enhance their strategic procurement and analysis processes and to integrate these into existing operational system solutions.

Depending on our customers' individual business requirements, we can implement Spend Management solutions that allow strategic purchasing to take full account of cost structures along the entire value chain of the enterprise as a whole.

In order to provide our customers with tailor-made reports, the first step is to create a harmonized pool of data. Various data records from operational systems are standardized, classified and, if necessary, enriched for this purpose.

The Spend Analysis solution available from apsolut GmbH comprises the consolidation of master data and transaction data across all (heterogeneous) systems in an enterprise, followed by strategic cost analysis. The information about TOP suppliers and TOP cost categories that can be retrieved in this way provides our customers with a new level of transparency in relation to cost and performance.

# develop!

The apsolut team includes experienced SAP consultants (SAP FI, MM, SRM and BW), who are capable of pinpointing the distinguishing features of your particular processes and designing technical solutions for implementing these without any need for modification.

We can provide a range of analyses and reports to provide you with information about how you are spending your money to help ensure efficient controlling of purchasing in your enterprise.

Here's a selection of five top reports from our portfolio:

- Order volume by category and supplier, including history (with or without an order reference)
- Invoice values per general ledger account relating to purchases without a purchase order reference
- Purchase order values per quarter, broken down into purchase order values with purchase order references
- Number of invoices, with or without a purchase order
- Analyse der Preisentwicklung pro Produkt
- Total number of invoices per supplier

# lasting!

We have a proven track record in providing sustainable verification of identified potential and offering expert and effective advice for project implementation and beyond. Just ask one of our satisfied customers.

We look forward to arranging a meeting for you. Around 80 well-known companies have already placed their trust in apsolut's high level of professional and IT competence.