

focussed *on procurement excellence*

apsolut GmbH is the first consultancy company in Germany in SAP Supplier Relationship Management (SRM) to focus purely on the optimization of business processes for strategic and operational purchasing and is one of the leading consultants in this area.

apsolut supports you from the initial concept to potential analysis and process consultancy right through to effective project implementation.

The focus of apsolut's consultancy is on strategic / operational purchasing, e-procurement, supplier management, master data harmonization and advising on implementation of individual customer solutions.

We operate across industries and concentrate on both established SMEs and on major companies, with a focus on SAP R/3. Our customers can mainly be found in the automotive manufacturing and supply, consumer goods, chemicals, engineering, energy, gas and water supply and industrial sectors.

We support you in verifying identified long-term potential and provide you with expert and effective advice for project implementation and beyond.

Talk to our satisfied customers about us. We will be happy to arrange a meeting with them for you. Around 60 well-known companies have placed their trust in apsolut's high level of professional and IT competence.



CONTRACT MANAGEMENT

Contact

To learn more about our range of consulting services and solution modules, send an e-mail to: info@ap-solut.de.

Our consultants will be happy to schedule a non-binding meeting with you.

Alternatively, take a look at our News & Events section at: www.ap-solut.de/news

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recognize!

As part of the increasingly interlinked operational and strategic processes in procurement, as a strategic interface between internal and external partners it is vital for purchasing that core processes such as contract management are comprehensively mapped, integrated and system based.

In heterogeneous, international and complex business scenarios, it is crucial that the basic process of contract negotiation, execution and continuous central monitoring can be mapped without media gaps, to enable purchasing to work effectively.

solve!

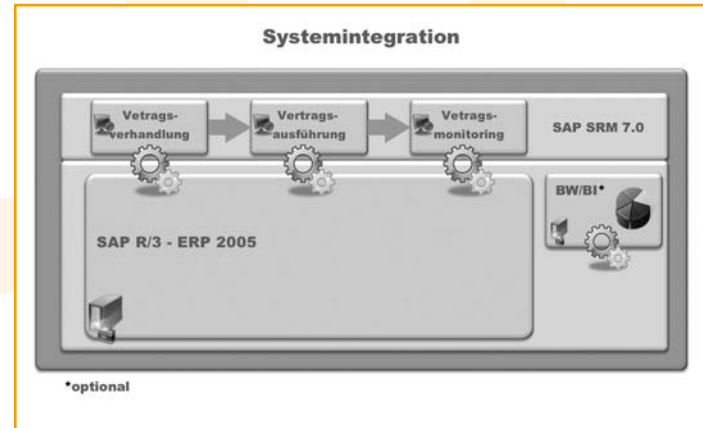
SAP SRM 7.0 closes a major gap. Once a central contract has been created in SRM, it is available as a source of supply both in SRM and in linked ERP systems. „Legal contracts“ can be stored in SAP SRM in different forms and browsed using a full-text search facility. SRM acts as a central repository for all legal and operational contracts.

Integration with the SAP sourcing process facilitates effective contract negotiation. For example, after a system alarm contracts expiring, for example, can be incorporated into a current tender for negotiation. The aim is to provide the purchaser with easy monitoring and a view of all contracts to be executed, including the agreed KPIs.

The increased flexibility, visibility and integration in the conclusion, execution and management of contracts enable the total number of contracts to be

optimised, and allow effective system-based monitoring of agreed KPIs to be set up and implemented easily.

For contract call-offs, information such as price, validity, call-off limits, tolerances, currencies, etc. is automatically taken into account. Finally, flexible, comprehensive and detailed monitoring is possible in SAP SRM (apsolut solution module) or using a linked SAP BI, for example. At all times, management have an up-to-date overview of the overall use of operational contracts and their performance at national and international level.



Apsolut GmbH supports its customers in the design, implementation and expansion of your operational and strategic procurement processes and with integration into existing procurement solutions.

develop!

apsolut can call on expert SAP developers and a wealth of technical knowledge, to offer you a SAP-based solution for effective contract management. Based on the SAP Standard software, we realize a comprehensive process for contract management.

Below is some of the core content of SAP SRM 7.0 contract management:

- Central contract repository for legal and operational contracts, including extensive search mechanisms
- Contracts available as source of supply in SRM and in ERP system
- Easy source of supply identification thanks to advanced search options
- Upload of an item selection directly to an e-catalog
- Visibility in terms of contract usage and attainment of KPIs (e.g. prices, validity, call-off limits, tolerances, currency, etc.)
- Automatic alarm function when threshold values are reached
- Easy use of contracts in tendering process
- Easy online and offline mass updates of contracts possible
- Centralized compliance monitoring (e.g. using SAP BI)

lasting!

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