



# Apolut

*focussed on procurement excellence*

## Strategic Supplier Management (SSM)

## focussed *on procurement excellence*

apsolut GmbH is the first consultancy company in Germany in SAP Supplier Relationship Management (SRM) to focus purely on the optimization of business processes for strategic and operational purchasing and is one of the leading consultants in this area.

apsolut supports you from the initial concept to potential analysis and process consultancy right through to effective project implementation.

The focus of apsolut's consultancy is on strategic / operational purchasing, e-procurement, supplier management, master data harmonization and advising on implementation of individual customer solutions.

We operate across industries and concentrate on both larger SMEs and on major companies, with a focus on SAP R/3.

Our customers can mainly be found in the automotive manufacturing and supply, consumer goods, chemicals, engineering, energy, gas and water supply and industrial sectors.

apsolut concentrates on providing comprehensive purchasing consultancy and offers you an optimum mixture of process expertise and traditional IT and application know-how.

Consultancy (Professional Services) is split into two areas – apsolut Processes and apsolut Solutions.



## STRATEGIC SUPPLIER MANAGEMENT

## Contact

To learn more about our range of consulting services and solution modules, send an e-mail to: [info@ap-solut.de](mailto:info@ap-solut.de).

Our consultants will be happy to schedule a non-binding meeting with you.

Alternatively, take a look at our News & Events section at: [www.ap-solut.de/news](http://www.ap-solut.de/news)

apsolut GmbH  
Bielefeld Office  
Meller Str. 2  
33613 Bielefeld  
Germany  
Telephone: +49 (0)5 21/7 84 00 30

apsolut GmbH  
Stuttgart Office  
Humboldtstr. 30 - 32  
70771 Leinfelden-Echterdingen  
Germany  
Fax: +49 (0)7 21/1 51 42 98 71



**www.ap-solut.de**

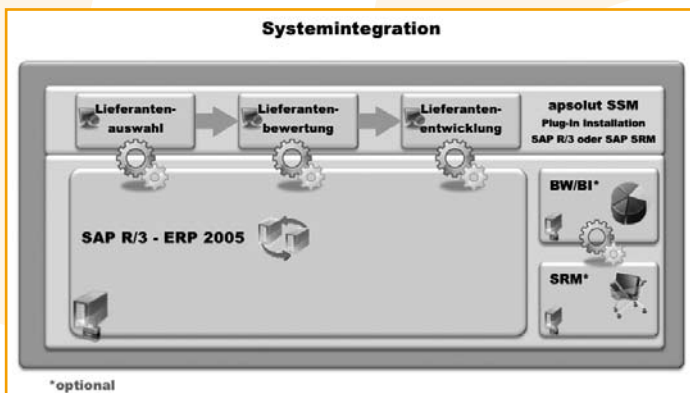
# recognize!

As purchasing is transformed from the simple ordering office of the past into a strategic interface between internal and external partners, procurement departments need to face up to new challenges.

Global procurement markets and increasingly interlinked supplier relationships make it necessary to realign strategic purchasing.

System-based mapping of strategic process flows and their integration into operational process flows in purchasing are normally inadequately implemented, if at all.

Looking at the current software solutions in the market, these can only satisfy some of companies' technical requirements for a comprehensive strategic supplier management solution. apsolut is closing this gap with solution modules from apsolut Strategic Supplier Management (SSM), which have been designed based on the very latest SAP technology (e.g. Web Dynpro & portal technology). Our solution can be seamlessly integrated into your ERP systems and other adjacent systems.



# solve!

apsolut GmbH supports its customers in the design, implementation and expansion of your strategic procurement process, and with integration into existing operational procurement solutions.

Depending on our customers' individual technical requirements, we implement solutions that use a central access point into the apsolut SSM system to provide purchasing departments with a 360 view of the supplier management process.



The supplier selection solution module can be split into three steps -general supplier scan, detailed supplier scan and supplier audit - depending on requirements.

Selection of suppliers is followed by continuous supplier assessment. After assessment, suppliers are classified as A, B or C suppliers. These classifications can be used to derive development measures, which are combined into a separate solution module.

# develop!

apsolut can call on expert SAP developers and a wealth of technical knowledge, to offer you a SAP-based solution for effective contract management. Based on the SAP Standard software, we realize a comprehensive process for contract management.

Below is some of the core content of SAP SRM 7.0 contract management:

- Central solution access, easy and comprehensive operation
- Access to all relevant supplier data along the life cycle
- Weighted hard and soft fact assessment
- Performance of cross-functional assessments
- Supplier development based on stored standard strategies

# lasting!

We support you in verifying identified long-term potential and provide you with expert and effective advice for project implementation and beyond.

Talk to our satisfied customers about us. We will be happy to arrange a meeting with them for you. Around 70 well-known companies have placed their trust in apsolut's high level of professional and IT competence.