



focussed *on SRM innovation*

apsolut GmbH is the first consulting company in Germany to focus solely on optimizing business processes for strategic and operational purchasing in the area of SAP Supplier Relationship Management (SRM). For this very reason, it ranks among the leading consulting companies active in this area.

apsolut will accompany you from the initial concept through to potential analyses, process consulting, and effective project implementation.

We focus our consulting expertise on strategic/operational purchasing, e-procurement, vendor management, master data harmonization, and implementation of individual customer solutions.

Furthermore, we span various lines of business and concentrate on providing consulting services to midsize and large companies that deploy SAP R/3 software. Our customers are primarily active in the following industrial sectors: vehicle manufacturing and parts supply, consumer goods, the chemical industry, mechanical engineering, energy, gas and water supply, and general industry.

apsolut focuses on end-to-end purchasing consulting and will offer you the best knowledge mix in terms of processes, classic IT, and applications.

Our consulting (Professional Services) focuses on two areas, namely apsolut Process Consulting (Processes) and apsolut Solution Consulting (Solutions).



Contact

To learn more about our range of consulting services and solution modules, send an e-mail to: info@ap-solut.de.

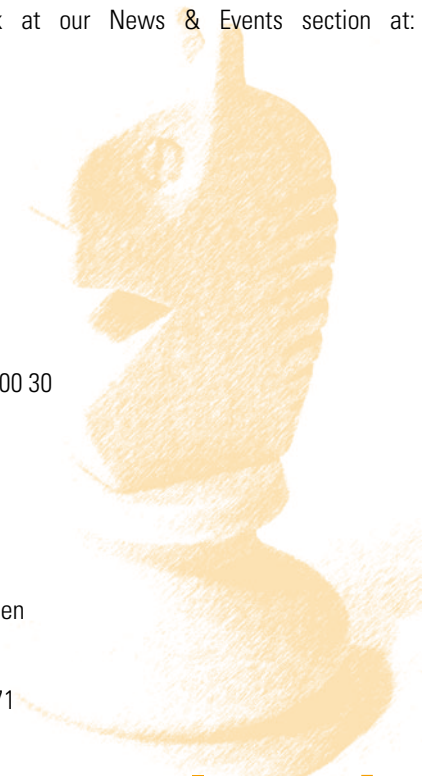
Our consultants will be happy to schedule a non-binding meeting with you.

Alternatively, take a look at our News & Events section at: www.ap-solut.de/news

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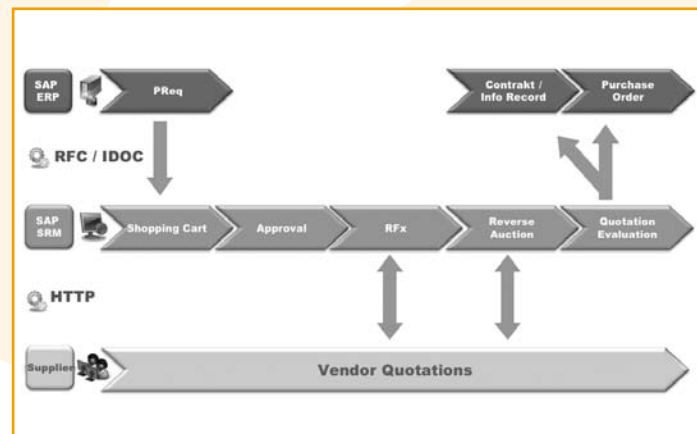


recognize!

Highly-integrated RfX platforms are on the rise for ad hoc RfXs (used for operational purposes) or for long-term strategic requirements. They enable users to fully utilize all opportunities associated with the relevant procurement market. Structured vendor management represents the basis for collaboration between operational, tactical, and strategic purchasing.

Simple, electronic RfX options provide access to this information and therefore are a means for strategically controlling purchasing processes. Process costs are reduced and audit-compliant processes of a standardized quality are disseminated throughout the company.

If used correctly, electronic reverse auctions will achieve significant material cost savings.



solve!

apsolut GmbH supports its customers from conceptual design through to implementation and enhancement of their procurement processes for electronic RfXs, reverse auctions, and vendor management.

We rely on tried-and-tested SAP products that can be smoothly integrated into your ERP systems.

The correct use of tools and their integration into existing purchasing processes are key to achieving success. Thanks to many years of experience in the field of SRM, we can provide you with the best advice. We will also support you in the use of essential security technologies.

develop!

apsolut has highly experienced SAP SRM developers who will develop your specific processes beyond system boundaries.

As a result of different customer requirements, we have developed a range of centrally maintained solution modules over the past few years, which we can implement for our customers without the need for modification.

The following are just a few sample solutions from our portfolio:

- Enhanced coupling of vendor management with the RfX process
- Creation of purchasing info records in ERP from SRM
- Upload of completed RfXs from an Excel file into SRM
- Upload of BOM items into an SRM RfX
- Enhanced quotation comparisons

lasting!

Our name is synonymous with identifying and effectively implementing potentials, achieving lasting results, and providing competent advice beyond project implementation.

Ask our satisfied customers about us. We would be happy to arrange a meeting for you. Approximately 70 well-known companies have placed their trust in apsolut's high level of professional and IT competence.

