



**WORKSHOP**

# AI Discovery Workshop

From AI buzzword to measurable value. A single day for your business teams to see where AI genuinely moves the needle in your SAP processes — and how to get started in a way that actually sticks.

**Sergen Batman** · Manager SAP Business AI



## New to AI?

**AI is everywhere — in demos, whitepapers and vendor pitches. What's usually missing: a clear answer to where it makes sense to start in your organization.**

That's exactly where the apsolut AI Discovery Workshop comes in. Instead of abstract theory, we combine our SAP and procurement expertise with concrete AI applications — and show you, based on your own processes, what's realistically achievable today.

The outcome after one day: you know which use cases fit your data landscape, which quick wins are within reach, and what the first concrete steps look like — properly prioritized and free of detours.



## Who is it for?

For organizations running SAP that want to take a structured approach to AI — not a lighthouse project, but a plan that holds up. Especially valuable for leaders in Procurement, Supply Chain, Finance and IT who want to put AI to work on their productive business processes.

## What we work on together

### 01 Identify & prioritize use cases

We start from your business processes — not from the technology. Together, we identify where AI delivers real leverage, and rank the opportunities by impact, effort and time-to-value.

### 02 Assess your AI readiness honestly

An open look at your data, processes and teams. You'll know where you stand today — and what foundations still need to be in place for the prioritized use cases.

### 03 Hands-on with real SAP data

We show working AI scenarios live — applied to your SAP data, not to demo systems. So it becomes tangible which AI capabilities are already included in your SAP licenses, and what can be added quickly.

### 04 Roadmap with clear next steps

To close, we condense the findings into a concrete 6- to 12-month plan: quick wins, dependencies, ownership and effort estimates — ready for internal discussion and sign-off.

INCLUDED IN THE WORKSHOP

### Joule & Ariba Next Generation

A practical overview of SAP Joule and the Ariba Next Generation platform — including the concrete prerequisites you need to meet for productive use of both solutions.

## What you take away

**Clarity on your AI potential** — a well-founded overview of the use cases that fit your SAP landscape and business processes.

**An honest read on your AI readiness** — you know which use cases you can start today and where preparatory work is needed first.

**A shared target picture** across business, IT and leadership — developed in the workshop, not pieced together afterwards.

**A documented roadmap** for delivery, packaged for internal communication:

- 1 Use case overview, mapped to your business challenges
- 2 Specification of the prioritized use cases incl. effort and impact
- 3 Roadmap with timeline, quick wins and ownership

## Details

### Format

#### Interactive workshop with live demos

No lecture — you actively contribute throughout

### Duration

#### 1 day (full day)

Optional 2-day format with deep dive available

### Location

#### On-site at your offices, at one of our locations, or remote

### Participants

#### Business owners, key users and IT — based on the process focus defined in the briefing

Recommended: 5–10 participants

### Prerequisites

#### An existing SAP landscape (ECC, S/4HANA or SAP Cloud)

No prior AI knowledge required

### Investment

**€1.850**

Plus VAT and travel expenses



## Ready to take the first step?

Schedule a free 30-minute briefing call to align on goals and tailor the workshop to your context.

### Sergen Batman

Manager SAP Business AI

Contact us