

## apsolut implements SAP Fieldglass at Atruvia

**Company:**

Atruvia AG

**Industry:**

IT services

**Products:**

IT solutions and services, e.g. operations services, bank procedures or app development, within Genossenschaftliche FinanzGruppe Volksbanken Raiffeisenbanken

**Number of employees:**

5,100

**Turnover:**

1.37 billion Euros

**Main locations:**

Karlsruhe, Münster, Germany

**Website:**

[www.atruvia.de](http://www.atruvia.de)

### CHALLENGES

- Mapping of agile service contracts in the system
- Multiple international shareholdings and subsidiaries
- International service sourcing

### SOLUTIONS

- SAP Fieldglass

### BENEFITS

- Significant savings
- Transfer of expertise to the inhouse team
- Improved compliance and transparency
- Better forecasting

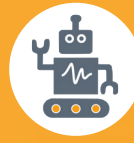
### WHY APSOLUT?

- Unrivalled expertise in SAP Fieldglass, also with practical experience on the user side
- Needs-oriented and transparent procedure

1,000

Managers support the role of hiring manager





An AI-based assistant will be able to help users formulate requirements texts in the future.

## MAPPING OF AGILE SERVICE CONTRACTS

Atruvia is the digitalisation partner within the Genossenschaftliche FinanzGruppe. The company shapes the transformation and banking of the future, making it responsible for the digital procurement of services as well.

For this, Atruvia uses both SAP Ariba and SAP Fieldglass. While Atruvia purchases all non-professional services spend with SAP Ariba, it uses SAP Fieldglass to procure services regulated in part by agile service contracts. This is an important characteristic, as CPO Regina Krüger-Wendel explains:

*‘Most companies depend on waterfall contracts, which meant that there was no real blueprint for mapping our agile contracts. But, with the unrivalled expertise of the team around Erika Thier, we accomplished what we set out to do.’*

Her colleague, Sabine Roth, Inhouse Procurement Consultant, adds: ‘Working with apsolut, we are examining the topic not just from a purely technical perspective, but from a strategic angle as well, and with a view to our international structure, with numerous shareholdings and subsidiaries.’

In the new SAP Fieldglass suite, personnel planning is now handled with full compliance and transparency for various service delivery countries. Forecasting has also been simplified.

*‘With its flexible and transparent procedure, apsolut perfectly complemented our own limited personnel resources. Together, we were able to address topics like multi-line items or dependencies with other tools. It’s unbelievable how much knowledge and expertise we were able to gain,’*

explains Ms Krüger-Wendel.

The joint partners have set a number of topics on their agenda for the future, including the mapping of sub-processes that are outsourced to managed service providers. In addition, rate cards, which will include information about skills and daily rates, as well as performance management, will also be implemented. Features from the field of Generative Artificial Intelligence will also be implemented gradually, including a digital assistant that will help with the formulation of requirements texts, helping to save considerable amounts of time.

At Atruvia, it’s no lie that implementation of SAP Fieldglass has already paid off. The introduction of the rate cards alone is expected to bring significant savings. Atruvia and apsolut are about to embark on an exciting shared Fieldglass journey.

## IMPLEMENTED TOOLS



SAP Fieldglass