ProMinent GmbH, Heidelberg, Germany

APSOLUT IMPLEMENTS SAP ARIBA AND ORDER CONFIRMATION WORKFLOW FOR PROMINENT

ProMinent®

Company:
ProMinent

Industry:
Mechanical Engineering

Products:
Components and systems for dosing, measurement and control of liquid substances as well as water treatment plants

Headquarter:
Heidelberg, Germany

Website:
www.prominent.com

CHALLENGES

- Parallel implementation of SAP Ariba Buying for Indirect materials and SAP Ariba Commerce Automation for Direct materials
- Tight schedule due to Ariba Snap standard project framework, with a large number of additional functions to be implemented
- Full integration of SAP Ariba Sourcing including RFQ-Import, Material-Master-Import, PIR-Update etc.

SOLUTIONS

- SAP Ariba Snap Buying for indirect materials incl. Tactical Sourcing in Guided Buying
- SAP Ariba Commerce Automation for Direct materials
- Order Confirmation Workflow - an apsolut Solution Module
- SAP Ariba Sourcing
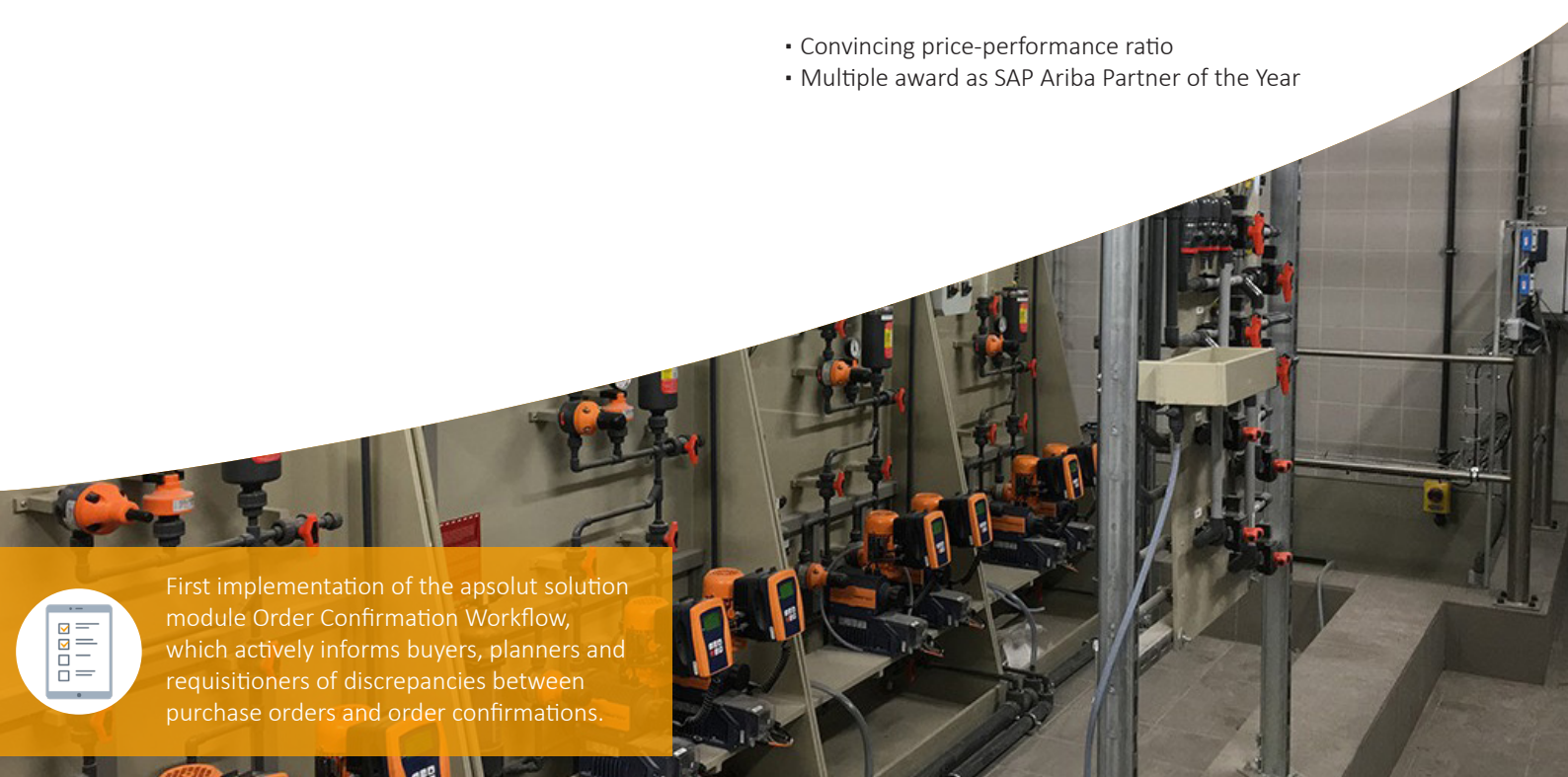- SAP Ariba Supplier Lifecycle and Performance (Go-Live in Q3 2022)

ADVANTAGES

- High degree of automation for purchasing, materials planning, production planning and, in future, incoming goods
- Accelerated and transparent approval procedure
- Standardised process in indirect procurement for the Requesters
- Fewer free text orders
- No more sending RFQ's via e-mail

WHY APSOLUT?

- Convincing price-performance ratio
- Multiple award as SAP Ariba Partner of the Year

First implementation of the apsolut solution module Order Confirmation Workflow, which actively informs buyers, planners and requisitioners of discrepancies between purchase orders and order confirmations.

FLOWING PROCESSES FOR THE DOSAGE OF LIQUID MATERIALS

ProMinent GmbH manufactures water treatment plants as well as components and systems for dosing, measuring and controlling liquid substances. ProMinent's products are used in many different industries, including on oil platforms, hotels, swimming pools and public drinking water supply.

The digital transformation of the purchasing organisation is part of a global transformation programme of ProMinent. In the first step, the project team dealt with the procurement of indirect materials with SAP Ariba Buying and the procurement of direct materials with SAP Ariba Commerce Automation.
Both tools were implemented by apsolut in the Snap project which are specially tailored to the needs of medium-sized companies. The Ariba modules were supplemented by numerous additional features, including the apsolut Solution Module Order Confirmation Workflow. This module closes a whitespot in the SAP standard by actively informing purchasers, MRP controllers and requisitioners when suppliers create order confirmations that deviate from purchase orders. Such deviations often remain undiscovered within the standard solution and generate unnecessary manual effort.

The second step was the implementation of SAP Ariba Sourcing, which was fully integrated.

Within the newly created sourcing process, RFQs (Requests for Quotation) are transferred from the ERP system to SAP Ariba. Material master data can be selected in SAP Ariba and imported into RFPs (Requests for Proposals). RFPs can also be used to transfer purchasing info records from SAP Ariba to the ERP. Finally, the PO (Purchase Order) can be generated in SAP Ariba and transferred to the ERP.

"The cooperation with the international apsolut project team from Germany and India was very effective despite the tough schedule. Due to the high degree of standardisation and automation, we were already able to realise potential savings and, in particular reduce process costs",

says Markus Ortlieb, Director Global Procurement at ProMinent GmbH.

The SAP Ariba Supplier Lifecycle & Performance module is currently being implemented. The go-live will take place in the third quarter of 2022.

IMPLEMENTED TOOLS

Ariba Guided Buying

SAP Ariba Sourcing

SAP Ariba Supplier Lifecycle and Performance

SAP Ariba Snap Buying

Order Confirmation Workflow

SAP Ariba Commerce Automation