

apsolut implements SAP Ariba Buying at Röhm GmbH almost exclusively remote

RÖHM

Company:

Röhm GmbH

Industry:

Chemistry

Products:

acrylic glass, chemical products

Number of Employees:

3,900

Turnover:

1.9 billion €

Headquarter:

Darmstadt, Germany

Website:

www.roehm.com

CHALLENGES

- Development of an own Ariba system after carve out from Evonik
- Go Live date cannot be postponed due to the end of the usage right within the Evonik system
- Usage of the Ariba Cloud without customizations
- automated order processing from the SAP ERP system using SAP Ariba Commerce Automation
- Onboarding of more than 100 suppliers in three regions, within three months
- Renegotiation of catalogs and conditions by Purchase Department
- almost exclusively implemented remote project
- Resource bottleneck on customer side due to carve out

SOLUTIONS

- SAP Ariba SNAP Buying & Catalog
- SAP Ariba Commerce Automation

ADVANTAGES

- Maintenance of already existing supplier relationships
- Use of a widely used and widely accepted tool
- Integration into the existing system landscape (ERP)
- continuous development by SAP Ariba

WHY APSOLUT?

- Combination of technical know-how and procedural understanding
- high flexibility and motivation to perform



Time pressure due to non-shiftable Go-Live



The project was realized by an international project team with colleagues from Europe, Asia and America.

GO-LIVE IN THE SHORTEST TIME

Röhm GmbH is a German manufacturer of chemical products and acrylic glass with 3,900 employees worldwide at a total of 15 locations spread across Germany, China, USA, Russia and South Africa. After the carve out of Evonik, apsolut was commissioned to implement an Ariba system at Röhm, with the main goal to make all catalogs and the RFQ process available for go-live. Since the usage right of the Evonik system were expiring, it was impossible to postpone the go-live.

At the beginning of the project, the first two weeks of workshops were held on site, but due to COVID-19, the remaining workshops had to be held remotely. In addition, completely new processes had to be implemented in some cases and supplier onboarding (over 100 suppliers) had to be carried out in a very short time. Despite the physical distance and the tight schedule, the project was a complete success, not least because of the very productive working atmosphere and outstanding teamwork between Röhm and apsolut.

“apsolut demonstrated a high degree of flexibility and commitment during the project. The structured working methods and the dedicated team enabled us to meet the urgently needed go-live deadlines.”

says Paul Trautmann, Manager Procurement Processes & Projects in the Procurement Governance & Processes of Röhm GmbH.

Key success factors during the implementation were the project team's professional expertise, the Ariba experience of Röhm users, and the technical and process know-how of the apsolut team. The maintenance of existing supplier relationships and continuous further development using SAP Ariba are just a few of the benefits Röhm has gained from implementing Ariba Buying and Commerce Automation. In the final step, apsolut provided support for catalog and supplier onboarding and completed the project on time and on budget.

IMPLEMENTED TOOLS



SAP Ariba Buying



SAP Ariba
Commerce Automation



SAP Ariba Catalog