

SAP Ariba implementation at Zentis by apsolut



Company:

Zentis GmbH & Co. KG

Industry:

Food Industry

Products:

Fruit preparations for the dairy & bakery industries, jams, sweets.

Number of Employees worldwide:

2.137

Turnover 2019:

670 Mn. €

Headquarter:

Aachen, Germany

Website:

www.zentis.de

CHALLENGES

- Implementation of a SAP Ariba Procurement solution
- Establishment of a supplier enablement process
- Mapping of specific data differing from the standard

SOLUTIONS

- Introduction of SAP Ariba Commerce Automation for order processing
- Setting up a supplier enablement strategy and guides
- Specific developments to meet various customer requirements

ADVANTAGES

- Automated ordering process and exchange of follow-up documents
- Communication with suppliers via the Ariba network in future
- Extended monitoring of the procurement process

WHY APSOLUT?

- High degree of transparency during all implementation phases
- Close and smooth cooperation with the customer's development team
- Fast implementation of customer-specific requirements



Fast and smooth implementation of the project





After the successful implementation, apsolut was commissioned with the support

AUTOMATED PROCESSES AND STRONG SUPPORT AS KEY TO SUCCESS

Zentis GmbH & Co. KG is one of the leading European fruit processors and has been family-owned since its foundation in 1893. The success of the company is based on a consistent quality policy, which also involves close cooperation with suppliers. Zentis follows an efficient supply chain management and has therefore decided to implement SAP Ariba Commerce Automation in order to handle the ordering process and cooperation with suppliers via the SAP Ariba network.

Following an evaluation of various service providers, the company chose apsolut to ensure that it would have an experienced and flexible partner to support it during implementation. Together, Zentis and apsolut began setting up the Cloud Integration Gateway (CIG). Immediately afterwards, apsolut configured the CIG in the development system. This was particularly valuable for the team at Zentis GmbH & Co. KG was the consistent transfer of knowledge and transparency on the part of the service provider. The customer was updated about and involved in the process steps and the current status of the project at any time. Looking back, one of apsolut's outstanding qualities as an implementation partner, as Marcel Krischer at Zentis GmbH & Co. KG confirms:

"We have never regretted our decision to rely on apsolut as our implementation partner. The preparation, support, and transparent project progress at all times convinced us. We are delighted to have apsolut as our partner for all questions relating to our SAP Ariba tool. "

After the configuration was completed, the customer used their new expertise to set up the production system. apsolut provided training on SAP Ariba Supplier Enablement to ensure that the customer's project team could now

add additional suppliers independently. The implementation also included the introduction of order confirmations into the new system.

Customer-specific requirements were handled smoothly using solutions developed by apsolut. This was done remotely by the apsolut team from India. Testing and acceptance then took place via the Zentis and apsolut teams in Germany. This also went so smoothly that Zentis GmbH & Co. KG commissioned apsolut with a support contract following the successful go-live. Now further optimization work is being carried out on an ongoing basis.

IMPLEMENTED TOOLS



SAP Ariba Commerce Automation